

# TOOLS FOR COLLABORATION



The fundamentals of asbestos litigation in the tort system have remained relatively constant for a long time: many companies are sued by a relatively small number of plaintiff firms concentrated in a few jurisdictions. While plaintiff firms take on no risk in naming numerous companies (regardless of exposure evidence), the costs and potential downside of going to trial are significantly greater for the defendants.

This power imbalance puts defendants at a significant disadvantage. For there to be any shift in leverage, defendants and their counsel need to collaborate ... but how?

That's where KCIC comes in. We've made collaboration more than just a concept. Now you have practical tools at your disposal to help you gain an advantage in the asbestos litigation game.



## THREE WAYS TO CHANGE THE STATUS QUO

### LIGADO: CLAIMS ADMINISTRATION & BILLING

The Ligado Platform is the answer for companies that have high-stakes, high-value, high-volume claims or cases in the tort system. Too often, their risk management system is stuck in the Dark Ages — with data spread across multiple spreadsheets, documents and stakeholders.

The beauty of Ligado is that it centralizes all claim information and documents in a web-based platform, providing the control and clarity needed to make critical decisions. With everything and everyone in one place, you save time and money, slash redundancy and errors, gain the power to generate real-time reports, and more.

### BEV: BANKRUPTCY EVIDENCE VERIFICATION

KCIC's BEV tool keeps bankrupt companies in evidence. This latest addition to The Ligado Platform helps defendants and their counsel quickly identify potential sources of alternative exposure, which leads to more targeted questioning in depositions.

By pulling together an extensive collection of bankruptcy trust data into one access point, BEV is a potent weapon in the post-Garlock world — ensuring that evidence of exposure to bankrupt companies' asbestos-containing products is preserved within the record of the tort system.

### CODA: COLLABORATION OF DEFENSE ANALYSIS

This powerful new tool helps defendant companies and their counsel better manage their asbestos docket by giving them more information about asbestos claims than they ever had before. To date, this information has solely been in the hands of plaintiff's counsel.

By enabling participating defendant companies to anonymously share resolution data for their collective benefit, CODA makes it possible to assess potential risk when negotiating settlements or going to trial.

KCIC holds the data in a secure and confidential database, providing regular analytical reports regarding settlement values and verdict data, tailoring the reports to an individual defendant's needs.

**What else can we do for you?**

Visit [KCIC.COM](http://KCIC.COM) to learn more

# YOUR RISKY BUSINESS IS OUR BUSINESS

KCIC is a consulting firm that helps companies manage their product liabilities. We boldly meld leading-edge technology and deep consulting expertise to help our clients achieve greater efficiency, clarity and insights.

## OUR SERVICES

### CONSULTING

We're the go-to experts for corporations in the face of change and challenge, and the outside counsel who work on their behalf. High-stakes, mass tort litigation, complex insurance scenarios, as well as mergers and acquisitions all demand swift and certain action. With KCIC behind them, companies and their counsel are able to make critical decisions with confidence.

### TOOLS FOR TORTS

Often the problem isn't triggered by a major event. Instead it's an ongoing, day-to-day issue that's become unwieldy and costly. That's why we built Ligado, our game-changing software platform. Ligado centralizes all users, uses, data and documents in one place, expediting previously manual processes — from policy management to tort administration and billing. It's like going from a jalopy to a rocket ship, and our team is always riding shotgun with you.

### CUSTOM SOLUTIONS

Got a massive data management issue? A challenge that no off-the-shelf solution will fix? KCIC can deploy our consulting expertise to fully understand the problem. Then we'll build you a platform to do things you didn't dream were possible. It's an iterative process that encourages collaboration on both sides in order to find the perfect fit and the result is transformative. Processes are automated and clarity is gained. We enjoy partnering with clients to create order out of chaos — or as we like to say: "solving complexity".



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